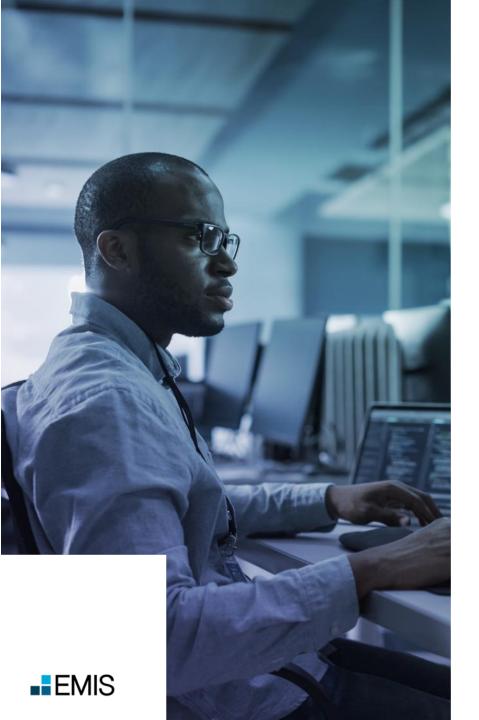
EMIS FOR ACADEMIC RESEARCH

Access to affordable emerging market research at scale





Optimise the return on your emerging market research investment

Getting access to reliable and wide-ranging research on emerging markets can be a challenge. Academic institutions need to offer staff and students trustworthy sources that cover multiple countries and sectors through many different prisms to support their research. When such a breadth and depth of information is required, you need to ensure that you are getting full value from your research spend.

EMIS is specifically designed to address those challenges...

EMIS – one awardwinning platform for all your emerging market research needs

EMIS ensures that your research budget is not overstretched, while at the same time giving you access to all the emerging market, company and country information you require.

Our research catalogue consists of the best-known providers of global data as well as thousands of more specialised local sources. With all of this available on one platform, professors, students and librarians gain a comprehensive and multi-dimensional perspective on emerging market topics.

You get:

Multi-sector, multi-country industry research from renowned global providers and niche local sources

Profiles, financial data and news for more than 11 million private companies

Search and discovery tools that accelerate research processes

Insights and alerts generated by machine learning and AI technology



Detailed analysis and tools, enabling every area of research:



Discover relevant information at speed via machine learning and AI-driven search tools.



Analyse relevant industries, markets and companies to support research projects related to emerging markets.



Compile, export and share content quickly and easily.



Monitor emerging market developments through a vast repository of multi-country news.

"EMIS comes in handy for news, sector reports and financial information. It helps our students and faculties to conduct research on specific sectors."

Librarian

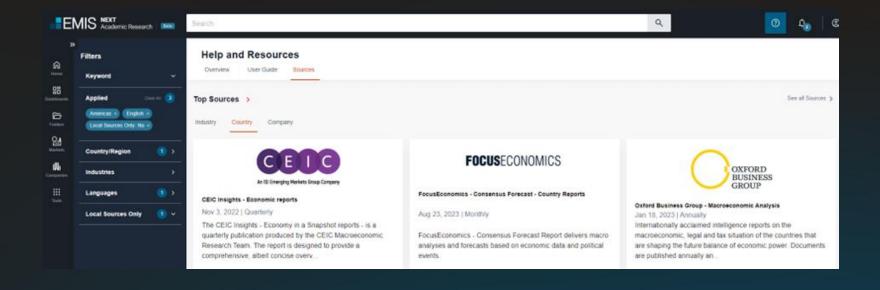
S P Jain Institute of Management & Research



EMIS Next

Our award-winning AI-powered research platform is designed with specific features and tools to support the workflow of market academic research teams.

Additionally, EMIS provides API & Feeds solutions to integrate our intelligence directly into your internal systems.



Our Platform Features & Tools:

To access to "real world data" used by professionals:

- Best content on Emerging Markets
- Best in class research
- +11mn companies (including global players)

To find the right answers swiftly:

- AI-Driven search engine
- Advanced keyword search
- Boolean search
- Automated extraction of data and charts from PDF reports
- Folders

To profile companies:

- In-depth company profiles
- Granular financial data
- EMIS AI Signals
- Corporate connections
- Customisable company comparisons
- ESG news

To get up to speed in different markets:

- Industry and country profiles
- AI-driven trending topics
- Industry tools with main players, market size and market shares.
- Industry and economic forecast data

To monitor topics over timet:

- Customisable dashboards
- Multi-channel alerts



A different approach to curating reliable intelligence



We adopt an on-the-ground approach, allowing us to select the best local information sources



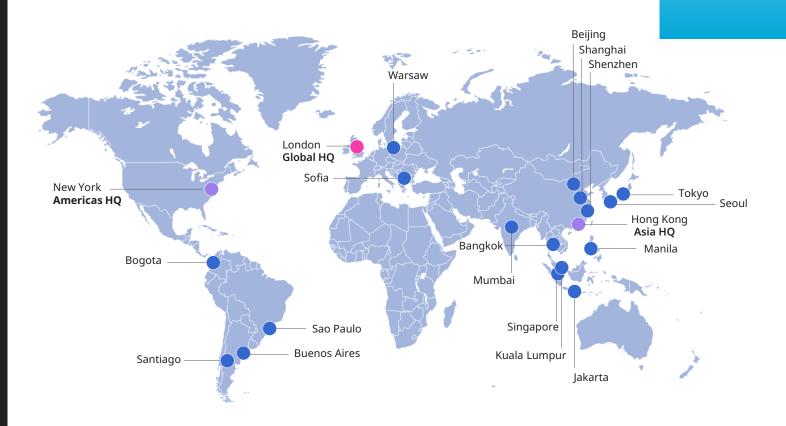
We have a team of in-country information specialists highly skilled in identifying and acquiring the best available research



Over three decades we have established close relationships with the most renowned global research providers



We curate content across a range of sources including research firms, news media, consultancies, central banks and others



EMIS' global operational footprint allows us to scan the world for the intelligence that adds up to the most comprehensive research catalogue available.



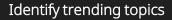
Actionable business insights generated by EMIS AI and machine learning

EMIS utilises artificial intelligence and big data machine learning models to transform unstructured content into actionable insights. Our in-house machine learning models and AI solutions are trained to analyse massive volumes of data in different languages from diverse sources, recognising patterns and extracting valuable insights for our clients.



Uncover signals from non-traditional news (outlets

EMIS monitors and curates hundreds of thousands non-traditional, public content sources from the open web across 195 countries, and provides trustworthy, concise AI-generated business articles in English, including the link to the original local source



To save time and avoid information overload for our clients, we have implemented our Text Analytics Solutions to perform near real-time scanning of EMIS news sources to pinpoint key signals and hidden trends in industries or markets that are happening all over the world



Improved relevance from advanced data classification

At EMIS, we aggregate and enrich millions of documents each year by using hundreds of machine learning models for data annotation.



Content personalised to your interests

EMIS provide its users with personalised content recommendations based on their previous searches within the platform. By understanding user behaviour patterns, the recommendation system can suggest relevant content that aligns with each users' specific interests and needs.



Enhanced company information

We employ generative AI algorithms to extract, clean, and structure company information from diverse sources. This streamlines the information retrieval, providing users with ready-to-use company insights.



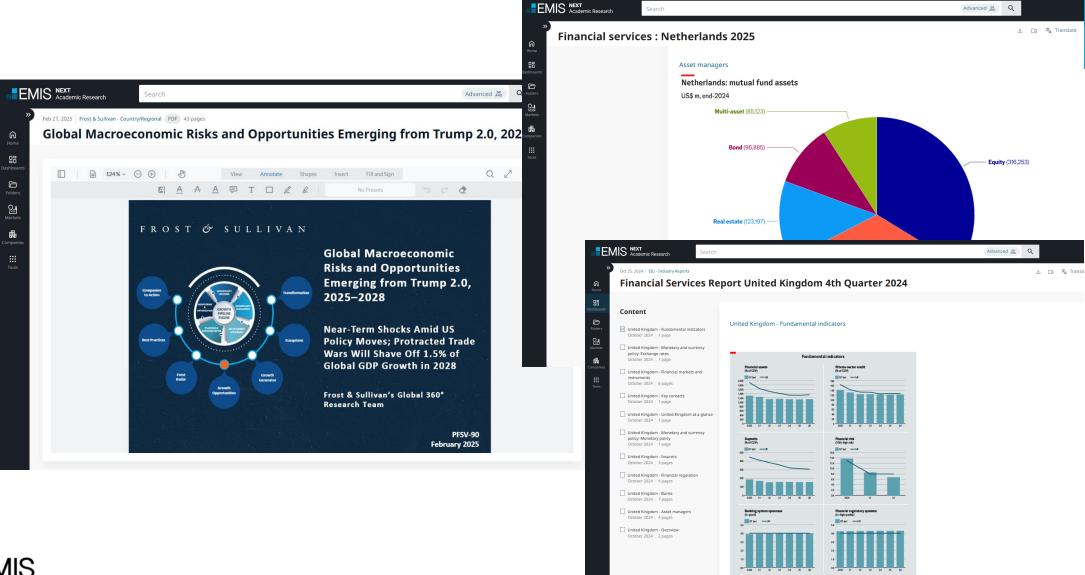
Faster and better data discovery

EMIS' machine learning-powered search solution facilitates data discoverability by providing users with comprehensive and precise search results



EMIS insights and analysis

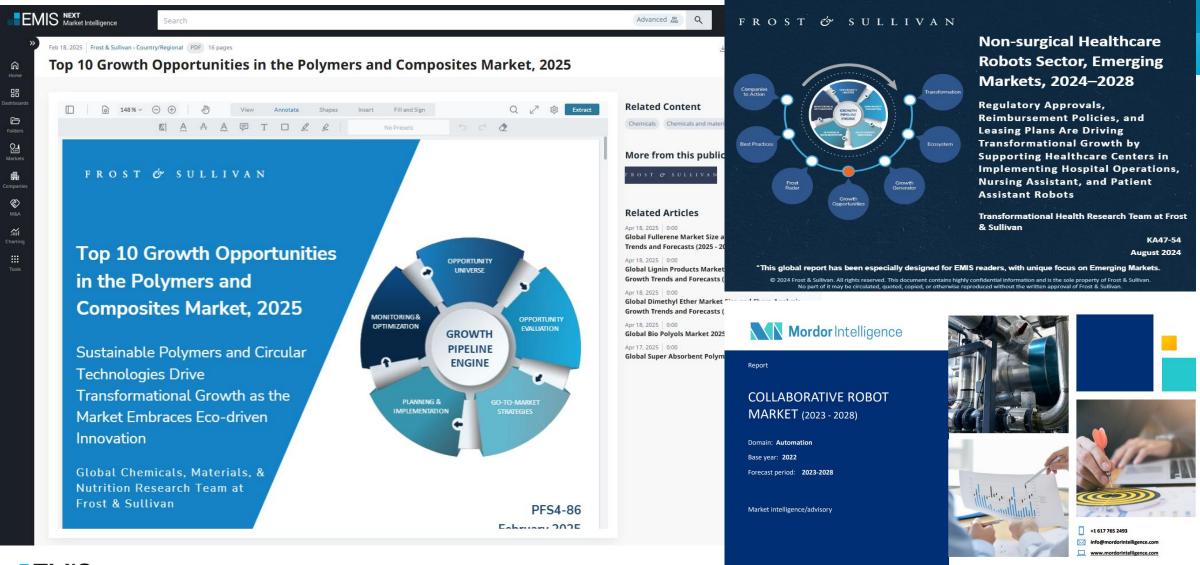
Access to the most relevant insights and analysis from more than 4500 sources (inc. Frost & Sullivan, BMI, EIU, Euromonitor etc)





EMIS insights and analysis

Access to the most relevant insights and analysis from more than 4500 sources (inc. Frost & Sullivan, BMI, EIU, Euromonitor etc)





EMIS Company Reports

Access to the company reports from GlobalData, Euromonitor, Mirainform, and local Brokerage houses.





OVERVIEW

Chile / Equity & Corporate Credit / Financials



14 JANUARY 2025

LVRS: BANCO SANTANDER 4Q24 PRELIMINARY RESULTS

KEY DRIVERS

- Banco Santander posted a quarterly net income of CLP 277bn (above our estimate of CLP 259bn), while ROE came to 25.3%, thus closing with a full-year net income of CLP 858bn (up 73% YoY) and yearly ROE of 19.7%.
- Quarterly performance was up 14% QoQ, largely on account of higher NII, most likely due to the large UF variation in the quarter. This was further boosted by lower provision and operating expenses but partly offset by lower fee income and other income. Annual performance rose sharply, 73% YoY, boosted by the recovery of the NII line after the payment of the FCIC line in Apr-24 and Jul-24, which helped alleviate funding cost pressures. The results confirm that the bank has left behind several years of subdued performance caused by the adoption of hedge accounting to float the fixed rate of the FCIC facility.
- The net loan portfolio grew 1.1% YoY, mainly due to the contraction in the commercial segment after the bank adopted a more restrictive lending strategy. Portfolio quality improved between Sep-24 and Nov-24, mainly in the commercial segment, where the NPL ratio fell from 4.10% in Sep-24 (an all-time high) to 3.8% in Nov-24. The bank's restrictive credit strategy, should continue to reduce the NPL ratio in the coming quarters.

Quarterly net income stood at CLP 277bn, rising by 14% QoQ, Performance rose on the back of: (i) Higher net interest income (up 9% QoQ), most likely on account of the higher UP variation over the quarter. Results where also boosted by, (ii) lower operating expenses (down -2% QoQ), pushing the efficiency ratio to 36.4% this quarter, vs 36.3% in 3Q24 and by (iii) lower provision expenses (down -3% QoQ), which helped take the Cost of Risk from 1.39% in 3Q24 to 1.33% this quarter. On the downside, (iv) fee income decreased by -5% QoQ and (v) treasury income decreased by -5% QoQ and

The bank closed 2024 with a net income of CLP 858bn (up 73% YoY), with the annual performance boosted by: (i) the recovery of the NII line (up 62% YoY), largely explained by the payment of the FCIC line in Apr-24 and Jul-24, which helped to alleviate the pressure on funding cost. The results confirm that the bank has left behind several years of subdued performance caused by the adoption of hedge accounting to float the fixed rate of the FCIC facility. Results where also boosted by (ii) higher fee income (up 9% YoY), which reflects the solid performance of Santander's digital initiatives.

This was partially offset by, (iii) higher provision expenses (up 11% YoY) which took the LTM Cost of Risk from 1.23% in 2023 to 1.32% in 2024 (in line with the 2024 guidance of -1.3%). In addition to (iv) lower treasury income (down 18% YoY). Finally, (v) operating expenses grew by 3% YoY, closing 2024 with an LTM efficiency ratio of 38.8%, reflecting a productivity push for the bank.

The loan portfolio grew 1.1% YoY mainly due to the contraction in the commercial segment as the bank adopted a more restrictive loan growth strategy, due to heightened risks in the portfolio and subdued credit appetite. The consumer portfolio, on the other hand, continued to grow steadily, ahead of industry peers.

Loan portfolio quality showed first signs of improvement, with the NPL ratio standing at 2,76% in Nov-24 (vs 3.10% in Sep-24), but still well above a more normalized level ~2.0%. This improvement was mainly in the commercial segment, where the NPL ratio went from 4.10% in Sep-24 (an all-time high) to 3.85% in Nov-24. This reflects the first signs of success of the bank's restrictive lending strategy, and we expect the NPL ratio to continue to show a decline in the coming quarters. For its part, the coverage ratio has returned to levels above 1.0x, standing at 1.07x in Nov-24, ratio in which we also expect further improvements.

STOCK INFORMATION

Current Price: CLP 46.3
Target Price: CLP 55.0
BBG ticker: BSAN C
52w high-low: 49.9 – 41.7
Free Float: 33%
#Shares (mn): 188,446

CONTACT US

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> Our research at your fingertips

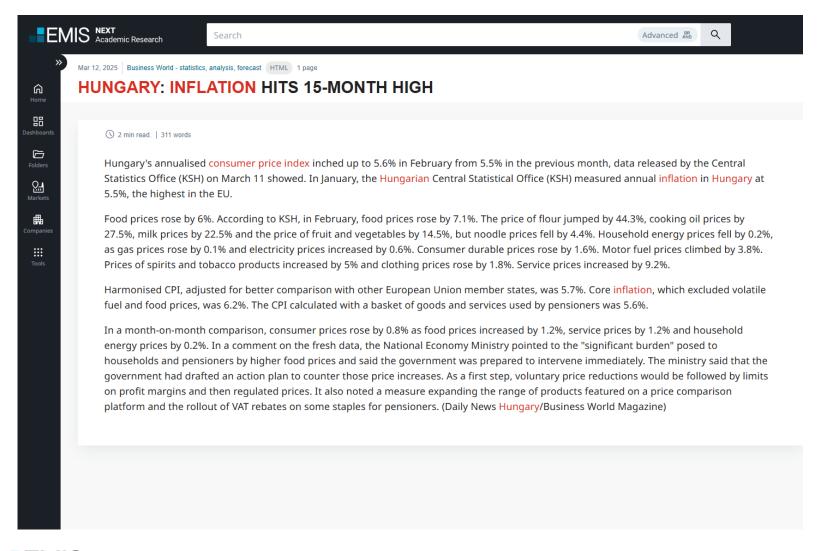


LVRS APP CLICK TO DOWNLOAD



EMIS News

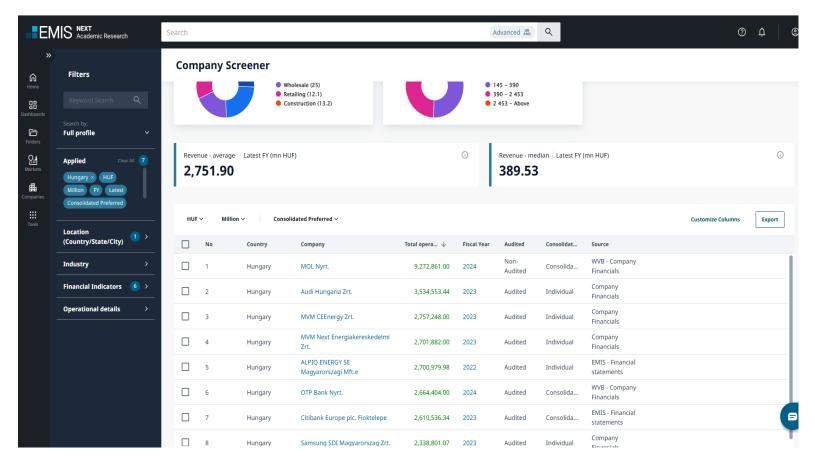
Find the most relevant news on competitors, M&A, tenders ESG, product launches, investment expansions and macroeconomic news

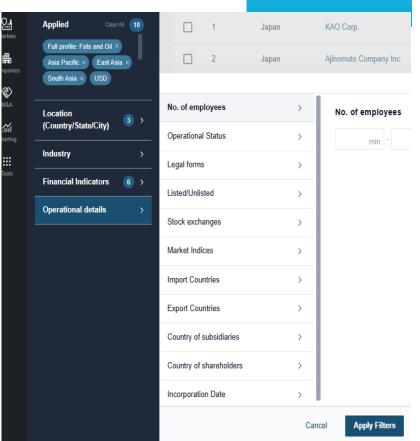




EMIS company and industry search

Customizable filters and columns

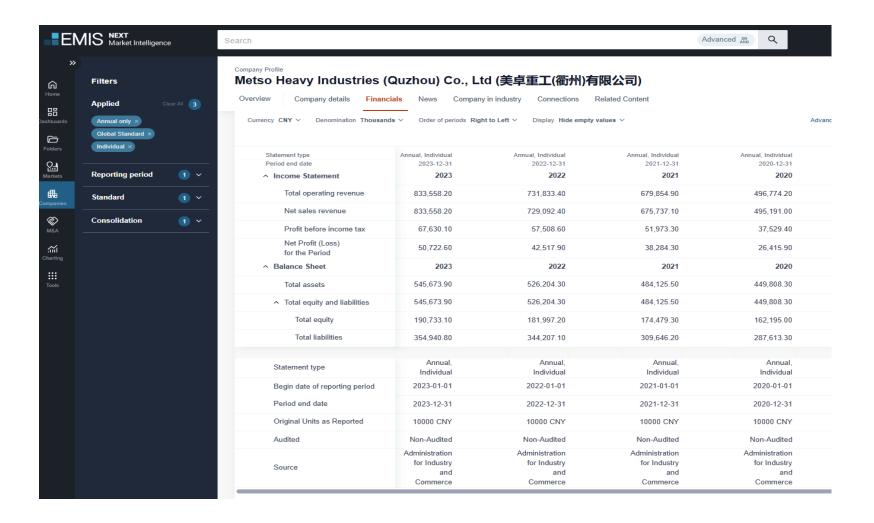






EMIS company screener

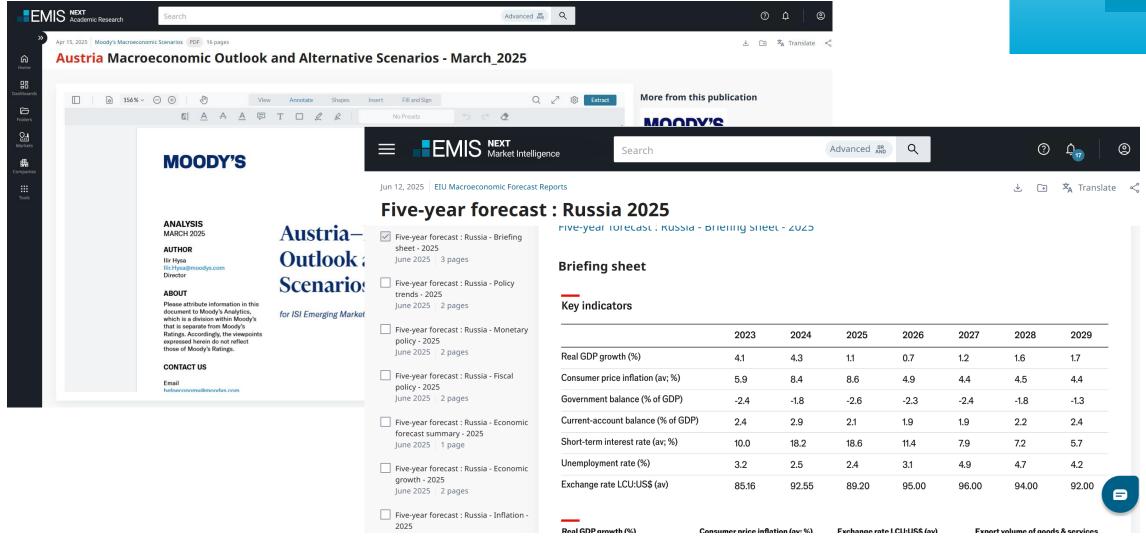
Access to over 12 million company profiles including financials, shareholder, and executives' details.





EMIS insight and analysis

Macroeconomic and country risk reports





Access to the cream of global research

EMIS has formed content partnerships with the world's most renowned providers of industry, company and country research and news. Including....

Industry Information



Macroeconomic Information



Company Data & Analysis



News Sources





EMIS is already relied upon the world's most prestigious academic institutions across the globe...

You will be in good company



























30 years of delivering high quality intelligence

Since 1994, EMIS has curated and delivered the breadth of information that academic institutions need to support research and studies related to emerging markets. The world's universities and business schools have grown to rely on the broad and deep research we are able to provide. Our guiding principle has always been to invest in the best available information and make it accessible in the way that faculty and students require.





EMIS Platform Access

Product	Licence size
EMIS Next Academic Research	Platform access via IP



EMIS FOR ACADEMIC RESEARCH

Thank you

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